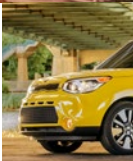


Drive Green California 2017



DGS
GENERAL SERVICES



Alternative Fuel Vehicles Available Through State of California Contracts

Explore the latest alternative fuel vehicles

available to state and local agencies through contracts with the Department of General Services. From electric to compressed natural gas, these vehicles will help your agency meet Governor Brown's alternative fuel vehicle goals.



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Available to all state and local agencies

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| | |
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Greening Your Government Fleet

In 2012, Governor Brown set forth goals for the state of California to embrace alternative fuel vehicles in its fleet purchases. In Executive Order B-16-12, he ordered that by 2015 at least 10 percent of state light-duty vehicle fleet purchases be zero-emission, and that by 2020, at least 25 percent of new light-duty vehicle purchases be zero-emission vehicles (ZEVs).

In Governor Brown's 2016 ZEV Action Plan, he expanded upon those goals by ordering that by 2025 at least 50 percent of the state light-duty vehicle fleet purchases be zero-emission and added an additional goal to provide plug-in electric vehicle workplace charging availability for 5 percent of all state-owned parking facility spaces.

Together, we have met the first challenge—state agency data show that during fiscal years 2014–15 and 2015–16, ZEVs comprised 14.86 percent and 21.17 percent of the state's new light-duty vehicles, respectively. State agencies also exceeded the mandate of 50 percent pure ZEVs, with pure ZEV purchasing exceeding the mandated amount by 77 percent.

Zero-emission vehicles reduce greenhouse gas emissions, cut tailpipe emissions, have lower fuel and maintenance costs over the vehicle's lifetime, and cut California's dependence on petroleum fuels.

Help keep the momentum going and embrace the latest technology in alternative fuel vehicles. Here you will find cars, trucks, vans, SUVs and electric vehicle charging stations that are available to purchase through existing state contracts. Local agencies are encouraged to take advantage of the volume discounts achieved under these contracts. Look for the green or orange badges that distinguish which vehicles are available to state and local agencies, and which are exclusively available to local agencies.

You'll also find links to information about rebates and high-occupancy vehicle (HOV) lane access, and learn how to acquire these vehicles through the state contracts. We are well on our way to the zero-emission vehicle fleet envisioned by Governor Brown, and these contracts enable state and local government agencies to lead by example in California's effort to combat climate change.



A close-up photograph of various smooth, rounded river stones. The stones are in shades of blue, brown, and white, with some showing intricate patterns and textures. The word "Cars" is overlaid in white text in the center of the image.

Cars



Toyota Mirai | Fuel Cell Vehicle

- Subcompact Car
- Vehicle Contract Unit Price: \$40,800
Includes three years of free fuel, up to \$15,000
- Service Contract Price: \$2,750
- Doors: 4
- Passenger Seating: 4
- 67 MPGe* or 66 MPK**
- Range (miles): 312

** Miles Per Kilogram



Ford Focus | Electric Vehicle

- Compact Hatchback
- Vehicle Contract Unit Price: \$26,975
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 115 MPGe*
- Range (miles): 107

* Miles Per Gallon Equivalent



Kia Soul | Electric Vehicle

- Small Station Wagon
- Vehicle Contract Unit Price: \$32,303
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 105 MPGe*
- Range (miles): 93

* Miles Per Gallon Equivalent



Available to
state and local
agencies

Nissan Leaf S | Electric Vehicle

- Midsize Hatchback
- Vehicle Contract Unit Price: \$20,558
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 112 MPGe*
- Range (miles): 107

* Miles Per Gallon Equivalent



Chevrolet Bolt | Electric Vehicle

- Small Station Wagon
- Vehicle Contract Unit Price: \$33,526
- Service Contract Price: N/A
- Doors: 5
- Passenger Seating: 5
- 119 MPGe*
- Range (miles): 238

* Miles Per Gallon Equivalent



Chevrolet Volt | Plug-in Hybrid Electric Vehicle

- Compact Hatchback
- Vehicle Contract Unit Price: \$29,994
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 106 MPGe*
- Range (miles):
53 electric, 367 gasoline

* Miles Per Gallon Equivalent



Ford C-Max Energi | Plug-in Hybrid Electric Vehicle

- Midsize Hatchback
- Vehicle Contract Unit Price: \$28,810
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 95 MPGe*
- Range (miles):
20 electric, 546 gasoline

* Miles Per Gallon Equivalent



Hyundai Sonata | Plug-in Hybrid Electric Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$30,879
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 99 MPGe*
- Range (miles):
27 electric, 560 gasoline

* Miles Per Gallon Equivalent



Ford C-Max SE | Hybrid Electric Vehicle

- Large Hatchback
- Vehicle Contract Unit Price: \$22,045
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 40 MPG
- Range (miles): 540



Ford Fusion S | Hybrid Electric Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$23,238
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 42 MPG
- Range (miles): 588



Toyota Prius | Hybrid Electric Vehicle

- Midsize Hatchback
- Vehicle Contract Unit Price: \$23,961
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 52 MPG
- Range (miles): 588



Toyota Prius C | Hybrid Electric Vehicle

- Compact Hatchback
- Vehicle Contract Unit Price: \$19,607
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 46 MPG
- Range (miles): 437



Toyota Prius V | Hybrid Electric Vehicle

- Midsize Station Wagon
- Vehicle Contract Unit Price: \$25,431
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 41 MPG
- Range (miles): 488



Ford Fusion Energi | Plug-in Hybrid Electric Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$30,946
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 97 MPGe*
- Range (miles):
22 electric, 588 gasoline

* Miles Per Gallon Equivalent



Hyundai Sonata | Hybrid Electric Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$23,391
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 40 MPG
- Range (miles): 740



Kia Optima | Hybrid Electric Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$25,295
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 42 MPG
- Range (miles): 668



Toyota Camry | Hybrid Electric Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$24,600
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 40 MPG
- Range (miles): 680



Trucks



BYD T5—Cab and Chassis | Electric Vehicle

- Cab and Chassis
- Vehicle Contract Unit Price: \$165,000
- Passenger Seating: 2
- Doors: 2
- Wheel Base: 132.3 inches
- Gross Vehicle Weight Rating (GVWR): 16,138
- Range (miles): 155



EVI M2—Cab and Chassis | Electric Vehicle

- Cab and Chassis
- Vehicle Contract Unit Price: \$209,920
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Wheel Base: 160 inches
- Gross Vehicle Weight Rating (GVWR): 19,500
- Range (miles): 80



Available to
state and local
agencies



EVI M2—Cab and Chassis | Electric Vehicle

- Cab and Chassis
- Vehicle Contract Unit Price: \$209,920
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Wheel Base: 160 inches
- Gross Vehicle Weight Rating (GVWR): 16,500
- Range (miles): 80



EVI M2—Cab and Chassis | Electric Vehicle

- Cab and Chassis
- Vehicle Contract Unit Price: \$215,620
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Wheel Base: 252 inches
- Gross Vehicle Weight Rating (GVWR): 23,500
- Range (miles): 80



BYD T7—Cab and Chassis | Electric Vehicle

- Cab and Chassis
- Vehicle Contract Unit Price: \$170,000
- Passenger Seating: 2
- Doors: 2
- Wheel Base: 167.3 inches
- Gross Vehicle Weight Rating (GVWR): 23,600
- Range (miles): 124



BYD T7—Cargo Van | Electric Vehicle

- Cargo Van
- Vehicle Contract Unit Price: \$170,000
- Passenger Seating: 2
- Doors: 2
- Wheel base: 167.3 inches
- Gross Vehicle Weight Rating (GVWR): 23,600
- Maximum Cargo Capacity: 918 cubic feet
- Range (miles): 124



EVI F-450—Cab and Chassis | Plug-in Hybrid Electric Vehicle

- Cab and Chassis 4x2
- Vehicle Contract Unit Price: \$254,837
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Wheel Base: 160 inches
- Gross Vehicle Weight Rating (GVWR): 16,500
- Range (miles):
54 electric, 396 gasoline



Ford F-450 | Compressed Natural Gas (CNG) Vehicle

- Cab and Chassis 4x2
- Vehicle Contract Unit Price: \$42,283
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Wheel Base: 145.3 inches
- Gross Vehicle Weight Rating (GVWR): 16,500



Ford F-550 | Compressed Natural Gas (CNG) Vehicle

- Cab and Chassis 4x2
- Vehicle Contract Unit Price: \$44,687
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Wheel Base: 169.3 inches
- Gross Vehicle Weight Rating (GVWR): 19,500



Ram 2500 | Compressed Natural Gas (CNG) Vehicle

- Full-size Pickup 4x2
- Vehicle Contract Unit Price: \$27,942
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Box: 8 feet
- Wheel Base: 141 inches
- Gross Vehicle Weight Rating (GVWR): 9,000



Chevrolet Silverado 2500 | Compressed Natural Gas (CNG) Vehicle

- Full-size Pickup 4x2
- Vehicle Contract Unit Price: \$31,180
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Box: 8 feet
- Wheel Base: 134 inches
- Gross Vehicle Weight Rating (GVWR): 9,900



Ford F-250 | Compressed Natural Gas (CNG) Vehicle

- Full-size Pickup 4x2
- Vehicle Contract Unit Price: \$31,721
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Box: 8 feet
- Wheel Base: 141.5 inches
- Gross Vehicle Weight Rating (GVWR): 10,000





Vans/SUVs



Toyota Highlander | Hybrid Electric Vehicle

- Sport Utility
- Vehicle Contract Unit Price: \$44,503
- Passenger Seating: 7
- Doors: 4
- Wheel Base: 110 inches
- 28 MPG
- Gross Vehicle Weight Rating (GVWR): 5,665
- Maximum Cargo Capacity: 139.8 cubic feet



Toyota RAV4 | Hybrid Electric Vehicle

- Sport Utility
- Vehicle Contract Unit Price: \$27,313
- Passenger Seating: 5
- Doors: 4
- Wheel Base: 105 inches
- 32 MPG
- Gross Vehicle Weight Rating (GVWR): 4,960
- Maximum Cargo Capacity: 106.2 cubic feet



Via VTRUX-3500 | Plug-in Hybrid Electric Vehicle

- Passenger Van
- Vehicle Contract Unit Price: \$76,900
- Passenger Seating: 12
- Doors: 4
- Wheel Base: 135 inches
- Gross Vehicle Weight Rating (GVWR): 9,600
- Range (miles):
40 electric, 310 gasoline



Via VTRUX-3500 | Plug-in Hybrid Electric Vehicle

- Cargo Van
- Passenger Seating: 2
- Vehicle Contract Unit Price: \$73,900
- Doors: 4
- Wheel Base: 135 inches
- Gross Vehicle Weight Rating (GVWR): 9,600
- Maximum Cargo Capacity: 2379 cubic feet
- Range (miles): 40 electric, 310 gasoline



Ford Transit 350

Compressed Natural Gas (CNG) Vehicle

- Cargo Van, High Ceiling
- Vehicle Contract Unit Price: \$40,314
- Passenger Seating: 2
- Doors: 4
- Wheel Base: 148 inches
- Gross Vehicle Weight Rating (GVWR): 9,500
- Maximum Cargo Capacity: 404 cubic feet



Ford Transit 250 | Compressed Natural Gas (CNG) Vehicle

- Cargo Van
- Vehicle Contract Unit Price: \$34,710
- Passenger Seating: 2
- Doors: 2
- Wheel Base: 148 inches
- Gross Vehicle Weight Rating (GVWR): 9,000
- Maximum Cargo Capacity: 246 cubic feet



A field of tall grass with dew drops, backlit by a warm sunset or sunrise, with a blurred figure in the background.

More Information

Electric Vehicle Supply Equipment (EVSE)



RENDERING BY 3D BY ANTI-PERSON CONCEPT FOR CHARGING POINT PROVIDER
NOTE: THIS RENDERING ONLY FOR ILLUSTRATION PURPOSES AND NOT A CONTRACT



| Contractor | kW Charging Rate | Basic/Smart | Price Starts At | Offers Installation & Maintenance | DGS Contract Number |
|------------------------------|------------------|-------------|-----------------|-----------------------------------|---------------------|
| EV Connect | Level 2 | Basic | \$1,116 | Yes | 1-14-61-13A |
| Pacific Lighting Management | Level 1 | Basic | \$1,147 | Yes | 1-14-61-13B |
| BTC Power | Level 1 | Basic | \$1,101 | Yes | 1-14-61-13C |
| BTC Power | Level 2 | Smart | \$2,025 | Yes | 1-14-61-14A |
| OpConnect | Level 2 | Smart | \$4,860 | No | 1-14-61-14C |
| Pacific Lighting Management | Level 2 | Smart | \$3,255 | No | 1-14-61-14D |
| Saturn Electric | Level 2 | Smart | \$5,100 | Yes | 1-14-61-14E |
| Clean Fuel Connection | Level 2 | Smart | \$3,821 | Yes | 1-14-61-14H |
| Envision Solar International | Level 2 | * | \$41,650 | Yes | 1-14-61-16 |

* Either configuration available depending on the charging unit installed.

How to Buy Vehicles from a State Contract

Each contract issued by the Department of General Services Procurement Division includes user instructions for ordering agencies. All relevant contract information (including ordering procedures, pricing pages, product details, usage guidelines) is outlined within each contract's user instructions.

Steps for Ordering Agencies:

Download the contract user instructions from Cal eProcure: www.dgs.ca.gov/caleprocure

1. Review the contract user instructions to determine whether the contract is available for use by your agency.
2. Follow the appropriate ordering procedures, as outlined.

The state of California Fleet Vehicle and Electric Vehicle Supply Equipment (EVSE) contracts are available to state and local government agencies. Contract information (i.e.,

user Instructions; pricing pages; product details) is available on the new online portal, Cal eProcure. You can access Cal eProcure at: www.dgs.ca.gov/caleprocure

Once there, follow these steps to locate contracts:

1. Click on "Quicklinks" at the top of the page.
2. Click on "View/Search Contracts."
3. Enter a term in the "Description" field, such as "Fleet Vehicles" or "EVSE." Then choose any of the contracts listed within the category you are interested in.

Vehicle availability and pricing subject to change.

Rebates and Other Resources

The vehicles listed in this brochure may be eligible for substantial rebates, as well as access to the high-occupancy vehicle (HOV) lane in California. Please visit these websites for more details:

California Clean Vehicle Rebate Project (CVRP)

Administered by CSE for the California Air Resources Board

- <https://cleanvehiclerebate.org>

CVRP Public Fleet Pilot Project

- <https://cleanvehiclerebate.org/eng/pfp>

HOV Lane Access

List of qualifying vehicles

- www.arb.ca.gov/msprog/carpool/carpool.htm

Hybrid Truck & Bus Voucher Incentive Project (HVIP)

- <https://www.californiahvip.org/>

Plug-in Electric Vehicle Resource Center

- <http://driveclean.ca.gov/pev/Costs/Vehicles.php>

West Coast Electric Fleets

Electric vehicle integration resources for fleet managers

- www.westcoastelectricfleets.com

EDMUND G. BROWN JR. | Governor
MARYBEL BATJER | Secretary, Gov Ops
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